

# Passion. Consistency. Experience. Results.

By engaging TekConnect you benefit from **our team** of competent, collaborative, qualitydriven, innovative and, most of all, committed search consultants with **over 50 years of industry experience**. Our clients span all industries and all positions regardless of the discipline, salary or function. We view ourselves as an **extension to your internal teams**, committed to following your policies, compelling candidates to join your team and offering cost efficient solutions with the **goal of becoming your vendor of choice**.

## **Recruiting Options**

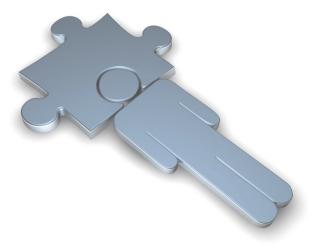
**Project Augmentation:** In addition to our network of proven consultants, we source active candidates through multiple channels to fulfill your requirements with speed and accuracy.

**Professional Search:** We pinpoint passive candidates within your industry, location and professional function by leveraging our database of over 200,000 hard-to-find mid-to upper-level executives that are not available through resume search engines, company websites or other data providers.

**Contingent Staff:** We provide customized Contingent Staffing solutions for those preferring to evaluate a candidate's performance capabilities prior to extending an offer of a full-time position. We combine active and passive candidate sourcing to identify the most qualified talent.

### **Advantages**

- Custom solutions specifically tailored to your company
- No fees when converting contingent staff to full-time status (based on hours of service)
- Lower rates for consultants resulting in and delivery of real savings to your bottom line



#### Contact us today to learn how TekConnect can help solve your organization's recruiting challenges. Dena Jordan • 704.843.0216 • djordan@tekconnectinc.com www.tekconnectinc.com

#### Words from our Clients:

"TekConnect makes my job as an HR Generalist so much easier. Their efficiency in pre-screening candidates ensures I only receive qualified candidates. When we began working with recruiting firms, TekConnect was one of three firms we selected. We had tapped out the market with traditional advertising and knew it would take a fresh approach to find more programmers and database administrators. TekConnect quickly set the benchmark of standards and continues to exceed our expectations. They reduced my interviewing time allowing me to focus on managing the hiring process among other responsibilities. Our firm is very pleased with their accountability and commitment to service."

#### HR Generalist Software Development Firm

"When I introduced you to the firm, you had 3 other competitors vying for our business. You have outperformed all three by delivering higher caliber candidates and the quantity of candidates we need for this hiring initiative. The management team is very impressed with your leadership and your success. Now, we would like to introduce you to our customers to provide resources to them as well."

#### Director of Technology and Operations Software Development Firm

"We second guess ourselves every time we interview a candidate from you, because you are always dead-on with the perfect candidate the first time. AMAZ-ING!

VP of Information Technology Manufacturing Company

"TekConnect rates at the top with communication, professionalism and job skills. I had a great experience with TekConnect when they recruited a training manager for us. They stayed on top of the task, gave me consistent feedback and status, gave opinions where appropriate, and always acted in a very professional manner. Bottom line was that they recruited a wonderful candidate for the position."

SVP, Brokerage Hiring Manager



# **Candidate Quality Mapping Methodology**

Our comprehensive methodology and screening process focuses on 8 dimensions encompassing professional experience and job function, skill validation, formal education, professional certification, background screening, cost efficiency and cultural assessment and comprehensive reference documentation. This proven process produces only the most qualified candidates for a position or a project. Therefore, it is with great pride that we promptly respond to your requests and deliver **qualified** candidates with mission critical competencies necessary for achieving excellent performance.



\*At our customer's request.

## **Our Objective**

Our sole mission is to compel qualified candidates to join your organization. We will screen for functional and technical expertise, formal education and professional certifications. Staying true to our objective to provide you with candidates that culturally fit into your unique corporate environment, we will build a success profile highlighting relevant accomplishments, ethics, leadership style and interpersonal skills. Hiring candidates qualified to make a contribution on each of these levels will result in a productive, dedicated workforce that will increase your retention, meet goals and exceed your expectations.

### **Our Promise**

We will evaluate the depth and breadth of skills represented on the resume with respect to their value to you! We will not ask you to compromise your requirements to make the position easier to fill. We will be highly adaptive, provide the highest level of service quality and tenacity to ensure your success!

### **Your Job**

To efficiently move candidate's through the interview process and hire them!

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#### Words from our President:

"Competition for highly qualified personnel is fierce. The need for employers to differentiate themselves during the recruiting process is essential to attracting and retaining the best talent. By taking the time to understand each prospect's skills, past performance and future career objectives, we demonstrate our commitment to identifying and cultivating the best candidate for the opportunity and to going the extra mile to make the candidate experience unique.

We are passionate about identifying proven performers and pairing them with companies where there is opportunity for mutual success and growth. Our proven process originates from carefully listening to your needs with the intent to build the profile of a successful candidate. Combining knowledge of solid performance qualifiers with a strong understanding of your business enables us to save you valuable time in the interview process by accurately assessing talent during the candidate mapping process. Our clients know we are their trusted partner, and their loyalty is evidenced again and again with each new search we are asked to perform. Given the opportunity, I am certain TekConnect will earn your trust with honest communication and by consistently delivering unparalleled quality of service to your company."

Dena Jordan, President & Founder